

CoSign Digital Signatures for USDA-Regulated Markets



"We operate in a regulated environment and are subject to compliance with numerous US government regulations governed by the FDA and USDA. CoSign ensures we stay in compliance while helping improve efficiency in all aspects of animal health records."

- Kevin Maher, CEO, GlobalVetLink

CoSign® makes it easy for life science companies to digitally sign transactions, documents, and forms, by embedding standard (PKI-based) digital signatures directly into common files and business applications. CoSign produces an FDA and USDA-compliant electronic signature record for every approval. This **Portable Signature Format (CoSign PSF™)** allows easy and secure validation and proof of signer identity, intent, and document integrity without any costly, complex, or proprietary technology required for verification.

The result is a **digitally-signed electronic record**

that is portable and sustainable throughout a food and agriculture ecosystem that involves collaboration between internal staff and external parties such as partners, suppliers, clients and regulators.

CoSign Digital Signatures Value Proposition

Return On Investment - CoSign customers typically achieve a Return on Investment (ROI) within 3-6 months.

Decreased Costs - CoSign significantly reduces the time employees spend routing, scanning, and archiving signed documentation. A CoSign implementation also reduces the hard costs of paper-based signing processes (i.e., paper, printing, copying, signing, scanning, processing, routing, faxing, mailing, microfilming, indexing, storing, shredding, etc). Industry averages put the costs of paper-based signing processes at \$18-20/document.

Increased Efficiencies and Collaboration - A CoSign deployment accelerates the pace of approvals, particularly for documents requiring multiple signatures spanning numerous geographies. CoSign's standards-based design also eliminates the technical and corporate boundaries associated with third-party collaboration (e.g., clients, suppliers, partners, government, etc.).

Increased Quality - Via guaranteed signer identity and intent and proof of data integrity, CoSign enhances compliance with control by enforcing best practices and security - Areas that SOX, HIPAA, FDA and USDA regulations currently emphasize.

By fully automating workflows and quickly scaling processes economically with proper controls, CoSign keeps businesses moving for doctors of veterinary medicine, labs, animal health biopharma companies, SaaS vendors, software and service suppliers, and many more.

CoSign - A Proven Solution

CoSign is the most widely-deployed, cost-effective, and simple solution for the wide range of USDA applications and business processes that require secure approvals.

CoSign Digital Signatures

The largest and most widely deployed digital signature system in Food, Pharmaceutical and Healthcare industries.

- » Thousands of USDA-regulated doctors of veterinary medicine use CoSign today in all US states.
- » Thousands of FDA-regulated applications are using CoSign today.
- » Tens of thousands of healthcare professionals use CoSign for HIPAA-compliant EMR.
- » Over 100 contract labs are using CoSign to sign certificates of analysis and other analytical reports including USDA-regulated applications.
- » Electronic records signed by CoSign have been used to support over 1,000 USDA, FDA, HACCP, EMEA, HIPAA, SOX and ISO audits.

