

CoSign Digital Signatures for SaaS Applications Increasing Value and Collaboration

In recent years many vertical-application solution providers have begun to offer Software as a Service (SaaS) via the Web. Under a SaaS model these organizations provide a more attractive solution for their customers that allow pay-per-use scenarios, reduce reliance on desktop software and hardware, and all but eliminate software maintenance fees. Cost-wise, SaaS enables users the flexibility of gradually investing in a solution as they “phase in” deployment of the SaaS (i.e., deploy what is needed but not more). In addition, a SaaS model requires less setup time, enabling organizations to realize an ROI at an increased pace.

In many SaaS applications there is a need to regularly complete various documentation, forms, and transactions that also require approvals in the form of an electronic signature. In addition, the electronic records created must be verified and trusted by any recipient around the world - this means parties inside a collaborative network as well as those outside require a trusted document exchange and/or electronic submission. Standards-based (PKI) digital signatures are the only form of electronic signatures that truly satisfy the signing and verification needs of a distributed collaborative network supported by a SaaS.

ARX's (Algorithmic Research) CoSign® is the leading digital signature solution on the market today and ideal for hosted SaaS applications. By using standard electronic signature technology, CoSign produces a portable signature record for every signature it captures. This portable signature format, the CoSign PSF™, works much like a PDF does for documents. Via the use of a CoSign digital signature, signed documents become self-contained, portable, and sustainable electronic records that are maintained in a non-proprietary format conforming to standards and regulations. Documents signed with CoSign do not require any proprietary hardware or software in order for recipients to seamlessly verify the digital signatures and data integrity. Additionally, an electronic record signed with CoSign is considered a legally signed document, defensible in court. These records can be used as electronic evidence for decades into the future, proving signer identity and intent and guaranteeing that data has not been altered since the digital signature(s) addition.

CoSign's centralized architecture is ideal for hosted deployments, enabling signing (and verification) from within the SaaS without any client-side software, as well as serving up a powerful SDK and Web Service API that enables the digital signatures to be quickly integrated with the SaaS application.

CoSign has been deployed on some of the largest B2B/C/G applications in the world. Samples of the organizations that are currently relying on the CoSign digital signature solution in their SaaS include:



Duke Realty

Duke Realty is a commercial real estate company that has integrated the CoSign digital signature solution with a web portal it maintains, allowing contractors to legally sign contracts and change orders online.



Edicom

Edicom is an international leader in electronic data interchange services that uses CoSign to satisfy EU requirements calling for a Secured Signature Creation Device (SSCD) system. Edicom uses CoSign in its pursuit of becoming one of the leading qualified Certification Authorities (CA) in Europe.

Digital Signatures That Keep Your Business Moving



eWebHealth

eWebHealth is a large healthcare services provider that hosts the CoSign digital signature solution for their web-based HIPAA regulated Electronic Medical Record SaaS service, supporting tens of thousands of physicians signing millions of medical records annually.



GlobalVetLink

GlobalVetLink (GVL) hosts CoSign with their SaaS, allowing thousands of veterinary doctors to sign FDA, USDA, Health Canada and Canadian Food Inspection Agency regulated forms. Over 50% of GVL's current revenues are generated with the SaaS application and the CoSign digital signature solution is mission critical in this application. For more information on GVL's use of CoSign, click [here](#).



Kendle

Kendle is one of the largest Contract Research Organizations (CRO) for clinical trials in the world. CoSign is integrated with Kendle's clinical trial investigator portal for 6,000 external collaborators (investigator sites, study sponsors, and IRBs) enabling them to sign FDA Regulatory Packet and ongoing trial documents. Click [here](#) to see a description of the clinical application provided by Datalabs (now PAREXEL) installed at Kendle.



MAXIMUS

MAXIMUS is a large government services organization that hosts CoSign for a considerable SaaS service of over 500,000 external clients. MAXIMUS' customers use CoSign to sign off on Department of Homeland Security documents (i9). For more information on MAXIMUS' use of the CoSign digital signature solution, click [here](#).

Norfolk Circuit Court

The Norfolk Circuit Court (NCC) is a trial court that uses the CoSign digital signature solution to enable judicial staff (judges and clerks), as well as local attorneys, city officials, and police prosecutors to electronically sign legal documents, per the US and the Commonwealth of Virginia regulations. For more information on NCC's use of the CoSign digital signature solution, click [here](#).

Additional CoSign clients in the clinical trial market that host CoSign for SaaS and external signing applications similar to the implementation at Kendle include: eTrials (MERGE Healthcare), PAREXEL/Perceptive Informatics (ClinPhone, Datalabs), ePharma Solutions, PhaseForward (Clarix), NextDocs, and EntraLogix.

In order to learn more about how the CoSign digital signature solution can help your organization add value to its SaaS model, please fill in our [Contact Us](#) form.