

Digital Signatures for ISVs

Provide a complete solution. Gain a competitive advantage.

Organizations around the world are investing in solutions like yours for automating their business processes; but when the need to reintroduce paper into the workflow for obtaining signature authorizations arises, they fall short of completing their investment. The CoSign® digital signature solution provides a range of services that complement your application, allowing you to fulfill all of your customers' automation needs without any third-party intervention or additional integrations.

CoSign - A Complete Signature Solution

ARX's CoSign is a digital signature service bus that provides standard signature services (including key and certificate management) for applications within your client's network. CoSign supports all major document types including those from document-authoring applications like: Microsoft® Office, Outlook®, InfoPath® forms, Adobe® Acrobat®, Adobe Reader®, IBM® Lotus®, AutoDesk® AutoCad®, Bentley® MicroStation, HTML/XML forms and TIFF images. This means that CoSign functions seamlessly with all primary document types without the need for additional integration. In addition, CoSign's core services include management of keys, certificates, graphical signatures, reason codes, and signature rules, thereby enabling your digital signature credentials to be applied from within the CoSign-ready application and seamlessly in your customer's preferred document context or format.

"At 9:30 AM yesterday we finished installing the appliance, and by 2:30 PM we were electronically signing documents in our application without having read any documentation beforehand. The (CoSign) Web Service is very well-designed. Kudos to whoever designed this API."

- Ryan Crum, Senior Programmer & Analyst,
Capsugel (Pfizer)

CoSign within Your Solution - Integration Made Easy

CoSign is the **only** digital signature solution that is seamlessly integrated with popular DM/ECM systems, including workflow, records management, and contract management systems. CoSign is delivered with SAPI® (Signature API), a robust API that enables quick and simple integration with your application. SAPI is a signature-centric set of services that can easily enhance an application with digital signature capabilities, and also offers added functionalities including user management and support for graphical signatures. SAPI supports the language(s) that your application is written in, such as: C/C++, Visual Basics, .NET, JavaScript, and others. Further, SAPI is available in a variety of forms including SAPI Web Services, C/C++ DLL, and COM Object.

With SAPI, CoSign integration is simple, yet powerful. Integration is quick, and supplies your application with a full-featured signature capability.

Digital Signatures That Keep Your Business Moving

CoSign for ISVs - What's in it for you?

Enhancing your solution with the best-in-its-class e-signing capability gives you a competitive advantage by allowing you to satisfy **all** of your customers' signature-automation needs, and eliminate the need for them to approach a third party and/or lose resources to additional integrations or complex systems administration. Your customers will enjoy better overall satisfaction from an integrated solution that provides complete and affordable automation and a quick and clearly measurable return on investment.

As an ISV with CoSign, you'll gain:

- ▶ **CoSign SAPI (Signature API)** - an advanced SDK that is easy to integrate into any system and also enables signing via the browser.
- ▶ **Proven and established brand equity** - over 5 million CoSign signers worldwide.
- ▶ **High-quality technical development assistance** - for a product that has been successfully integrated with hundreds of applications.
- ▶ **A flexible and standard signature solution** - supporting solution deployments for Enterprise, B2B and B2C applications, in both onsite and SaaS installations.
- ▶ **A solution that eases the burden of compliance** - affordably enabling industry best practices for governance, risk and compliance.

If your company has a SharePoint focus, you may be interested in learning more about the [CoSign for SharePoint add-on](#).

Catalyze Your Business with CoSign

To see how CoSign can give your solution a competitive edge, contact partners@arx.com.