



CoSign Digital Signatures

Partner Quotes

December 2011

 *Keep Your Business Moving*

ARX | 855 Folsom St. Suite 939 San Francisco, CA | (415) 839 8161 | www.arx.com | sales@arx.com



Table of Contents

Alternative Solutions Ltd.	4
CA	4
Cameo Consulting	4
Cerenade	4
CLM Matrix	4
Comodo	5
C&P Inspection A/S (CP&I)	5
DataLabs	5
DocuWare	6
Entralogix Group	6
GlobalSign Inc.	6
GxPi	7
H2H Solutions Inc.	7
Hewlett Packard (HP)	7
HighPoint Solutions	8
IA Systems	9
IBM	9
IDology	9
InnovoCommerce, LLC	10
Internet Smartsec AB	10
ITAGILE s.r.l	10
ITelion Consulting 21	11
Laserfiche	11
Lawson Software	11
Level 5 Advantage	12



MAXIMUS	12
Microsoft Corporation	13
Montrium	13
Motive Systems	13
Ness Technologies	14
Nintex	14
Open Text Corporation	14
Oracle	15
Partner Solutions.....	15
RSA.....	15
Secured Signing.....	16
Sitrof Technologies	16
Square DMS.....	16
Swivel Secured Ltd.	16
Symantec	17
TG Consulting GmbH (TGC).....	17
Top Image Systems Ltd. (TIS)	17
Xerox Corporation	18



Alternative Solutions Ltd.

Alternative Solutions, a UK-based network and system integration specialist, resells the CoSign digital signature solution.

"Alternative Solutions is experiencing a rapid demand for electronic signature solutions throughout our customer base and chose to work with CoSign because of its standards-based electronic signature offering."

- Neil Jordan, Managing Director, Alternative Solutions

CA

CA is one of the world's largest IT management software providers. Used with CA's Records Manager, CoSign provides additional safety measures for record integrity and user accountability.

"The ability to answer corporate-governance audits and address industry-specific regulations demands high levels of security, control and IT interoperability. CoSign digitally signed documents managed by CA Records Manager can help to meet these challenges."

- Reed Irvin, Vice President, Product Management, CA

Cameo Consulting

Cameo provides consultation on any Enterprise Content or related project, including integration with CoSign digital signatures.

"Adding CoSign to our total offering allowed us not only to increase product sales by 30% but also to improve our positioning by giving us a clear differentiator as an ECM solution vendor. ARX is a reliable partner with whom new business has been quickly won, allowing us to penetrate new markets and enlarge our applications portfolio without much time investment."

- Alain Ribet, Cameo Consulting

Cerenade

Cerenade develops and markets a suite of electronic forms management solutions known as Visual eForms. CoSign is used to digitally sign all Cerenade E-forms.

"CoSign stands out in the field of digital signature solutions because of its ease of integration and the superior level of security it provides. Moreover, CoSign's reputation in the marketplace and track record of success enhance the viability of Cerenade's E-form suite of solutions."

- Behdad Payami, VP Sales & Marketing and Co-Founder, Cerenade

 **Keep Your Business Moving**



CLM Matrix

CLM Matrix is a Microsoft Gold Partner and a leading global innovator of SharePoint-based contract lifecycle management software products that transform the way organizations manage contracts, trade agreements and other important documents that contain valuable strategic information.

"CLM Matrix interest in ARX CoSign was more that the fact that they have simple yet elegant digital signature product, it was also that our customers were asking for CoSign by name."

- Tim Sparks, CEO, CLM Matrix

Comodo

Comodo is a global leader in Identity and Trust Assurance Management solutions. Comodo's Web Trusted certificates are used with CoSign digital signatures.

"With electronic signatures, backed by Comodo Web Trusted certificates, companies may confidently exchange signed documents and emails to users outside of their organization, secure in the knowledge that they are verifiable by every recipient."

- James Langman, Director of Business Development, Comodo

C&P Inspection A/S (CP&I)

CP&I is an inspection and quality assurance company. CoSign's integration with Microsoft SharePoint is being used by CP&I to enable external collaboration.

"CoSign for SharePoint has changed the way we've done business. It has saved us money and significantly improved our customer service."

- Hans Christansen, CEO, C&P Inspection

DataLabs

DataLabs, a division of Parexel, is an innovative developer of Web-based applications for clinical applications for CRO and biopharmaceutical industries. CoSign is integrated with DataLabs' Site Manager 2.0 collaboration software.

"CoSign's integration with Site Manager 2.0 allows clinical trial sponsors and CROs to electronically complete, approve, sign and manage the documents that constitute the Regulatory Document Packet required from investigators. Participants are able to electronically sign and submit these documents in real-time without having to generate a hard copy as the source document."

- Zikria Syed, VP Product Management, Collaboration Solutions, DataLabs



DocuWare

DocuWare is a leading global provider of Integrated Document Management software. CoSign is integrated with DocuWare to enable DocuWare users to electronically sign documents within applications such as Microsoft Word, InfoPath, Excel and Adobe Acrobat.

"We have seen a growing customer demand for electronic signature solutions initiated both by legislation requirements as well as the need to save on time and costs related to printing, signing and mailing documents."

- Juergen Biffar, President and Board Director, DocuWare

Entralogix Group

Entralogix provides integrated electronic Trial Master File (eTMF), Investigator Site File (eISF) and document workflow solutions for life science companies. CoSign is combined with Entralogix eStudy Binder, enabling end-users to keep clinical trial documentation electronic throughout the entire lifecycle.

"The combined solution enables clinical trial professionals to fully automate the regulatory workflow and enjoy dramatically reduced study start-up times, in addition to measurable cost savings. In addition, they're able to monitor site and study progress and significant milestones (such as completion of all regulatory packet documents), and also maintain trial-related communication in an internal, study-specific messaging center."

- Dr. Vito Losito, CEO and Director of Clinical Trials, Entralogix

GlobalSign Inc.

GlobalSign is a well-established certification authority. CoSign users have the option to deploy CoSign under GlobalSign's WebTrust compliant root, allowing businesses a secure and cost-effective method to electronically sign documents over the Internet with secured digital signatures.

"With the combination of CoSign and Trusted Root services, enterprises will seamlessly deploy a digital signature capability that serves a diversity of productivity applications that most companies have already invested in for their internal, geographically-distributed, B2B and B2C business processes. An added benefit for our customers is that CoSign eliminates the need for client-side PKI tokens, smartcards, and software. As a result, our customers can approve an electronic transaction from anywhere with a digital signature, without being tethered to one PC or carrying authentication tokens."

- Johan Sys, CEO, GlobalSign



GxPi

GxPi (formerly Good Products) addresses a growing need in the pharmaceutical, biotechnology and life sciences sectors to improve business efficiency, and comply with increasing regulatory and legal pressures.

"We chose to work with CoSign as it is a standards-based electronic signature platform, compliant with the FDA's 21CFR Part 11 regulation and EU requirements, among others. As such, it also meets UK industry compliance and quality assurance standards (regulated by the MHRA), criteria that are vital for integration with our clients' business processes, ultimately enhancing their market competitiveness."

"Signing and sealing electronic documents with CoSign will immediately expedite business processes for Good Products' customers."

- Keith Williams, Sales Director, GxPi

H2H Solutions Inc.

H2H Solutions provides software solutions to the healthcare industry with an emphasis on HIPAA compliance. CoSign is integrated with H2H's Digital RxTM, a web-based e-Prescribing solution that allows physicians to send prescriptions electronically to the pharmacy.

"By integrating the international standards for securely generating and transmitting digital signatures that have been crafted by CoSign into Digital Rx, ARX and H2H intend to present to the DEA an alternative procedure that capitalizes on the inherent benefits of e-Prescribing, while providing assurances to the DEA and pharmacies that any prescription for dispensing Scheduled drugs electronically would have at least the same level of security that exists today by having the patient present a paper-based prescription."

- Milan Popovich, Chief Marketing Officer, H2H Solutions

Hewlett Packard (HP)

HP is a technology solutions provider to consumers, businesses and institutions globally. CoSign is being used with HP document management scanners to eliminate the need to reintroduce paper documents into the workflow for signature approvals.

"HP is pleased with the opportunity to work with ARX, a key player in digital signature solutions. This co-initiative allowed us to effortlessly couple our feature-rich scanners with CoSign's comprehensive resolution to enhancing workflow within an ECM."

- Von Hansen, Vice President and General Manager
(Business Inkjet and Scanning, Imaging and Printing Group)

 **Keep Your Business Moving**



HighPoint Solutions

HighPoint Solutions is a premier provider of specialized IT services dedicated to the life sciences and healthcare industries. CoSign is used by HighPoint in integration with the Nintex Workflow solution.

"The combination of Nintex Workflow and ARX CoSign is a game-changing leap forward for the Life Sciences industry. By combining graphical workflow with digital signatures, our clients are able to not only reap tremendous benefits internally, but also leverage these services outside the organization in ways that were previously thought impossible."

- David Gwyn, VP Research & Development and Collaboration, HighPoint Solutions



IA Systems

IA Systems is a South African IT company focused on providing business solutions in the intellectual assets arena, including CoSign digital signatures.

"Our partnership with ARX has provided us with the opportunity to offer real value-adding solutions to our customers. The solutions automate critical business processes including Accounts Payable, Contract Management, Correspondence Management and HR processes. Making use of CoSign, ensures that the processes are fully automated from inception to completion and that the tight security controls required with many of these processes is not only maintained but enhanced.

We have enjoyed ARX's flexibility and willingness to do all in their power to make the solution work. We look forward to maintaining our strong relationship with them well into the future."

- Daniel Hall, IA Systems

IBM

IBM is the global leader in information technology innovation. CoSign is integrated with IBM Lotus Forms to deliver eForms' efficiencies and the security and standards of digital signatures to users of forms-driven applications.

"Many of our customers understand the benefits of becoming paperless but have concerns about the lack of information integrity in web-based processes that could interrupt the flow of their business, or fail to meet audit and regulatory requirements. Standard digital signatures alleviate these concerns, and the ARX CoSign approach is among the best we have seen for delivering this capability effectively, ensuring a measurable ROI every year after its deployment."

- Grace Tseng, Director of Business Development for IBM Healthcare and Life Sciences

IDology

IDology provides identity proofing solutions through its ExpectID product suite. CoSign and IDology's ExpectID IQ give businesses the proper controls over the ID proofing process behind verified, digital signatures.

"Companies that conduct business online can look at verified, digital signatures with more certainty because the necessary documents have been approved and signed by the real person represented in that signature. It also makes it easier for businesses to keep pace with the speed of ecommerce while minimizing fraud."

- John Dancu, CEO, IDology

 **Keep Your Business Moving**



InnovoCommerce, LLC

InnovoCommerce is an independent software vendor that specializes in helping enterprises solve complex governance, risk management, and compliance business challenges using the Microsoft technology platform with a core focus on Microsoft SharePoint.

"From our findings, CoSign is the digital signature product that seamlessly integrates with SharePoint-based systems. We chose CoSign because of this, and also because of ARX's responsiveness and partner-driven culture."

"We're very happy that ARX allowed us to first pilot the technology in the context of our own system so we can learn it and apply it well. We wanted to embrace digital signatures because we know that big companies want them, and to provide that you need to be able to use them yourself."

- Chris Youmans, Vice President, Operations, InnovoCommerce

Internet Smartsec AB

Smartsec is one of the leading distributors of network and security products in the Nordic Region. Smartsec is distributing the CoSign digital signature solution to their broad base of integrators and resellers.

"We have been looking for an easy to use and simple to deploy electronic signature solution to complement our product line. After studying different vendors' offerings, we have chosen to distribute ARX's CoSign electronic signature appliance. We are convinced that the alliance with ARX will enhance the solutions we offer our resellers and add value to the Swedish customer in the various market industries."

- Johan Nordström, Sales and Marketing Manager, Smartsec

ITAGILE s.r.l

ITAGILE is an Italian-based company offering document management and automation solutions, including CoSign digital signatures.

"This week we delivered and installed CoSign in ANSA and Acquirente Unico. Like other CoSign installations in the past, it was quick and smooth, for the customer's full satisfaction (and sometimes amazement). The first impression of the real product matches all the promises we make in commercial activities."

- Gianni Sandrucci, Founder and CEO, ITAGILE



ITelion Consulting 21

ITelion Consulting 21 works with local Spanish companies and international technology companies, offering value added services to improve competitiveness, expansion and business development, including CoSign digital signatures.

"We chose CoSign as it allows our current and future customers to enhance and streamline their business processes, while cutting costs and improving staff efficiency. In spite of having implemented electronic workflow systems, many companies still face mountains of paperwork every day when printing documents for approval purposes. Signing and sealing electronic documents with CoSign will immediately expedite business processes for ITelion customers. CoSign enables our customers to conquer the last hurdle in transitioning to a truly paperless environment."

- Enrique Lores Gil, Partner, ITelion Consulting 21

Laserfiche

Laserfiche is a developer of powerful electronic document management systems (EDMS). CoSign for Laserfiche allows Laserfiche users to use digital signatures for electronic documents within the Laserfiche records-management and workflow environment.

"The ability to add electronic signature capabilities is something Laserfiche users in all industries can take advantage of to make their document management installations even more robust. CoSign's capabilities for protecting the integrity of electronic signatures and documents complements Laserfiche's extensive built-in security features, making ARX a valuable addition to the Laserfiche PDP program."

- Hedy Aref, Vice President of Vertical Marketing, Laserfiche

"After our investigation of the field of electronic signature solutions, we chose to partner with ARX for their extensive experience and track record in delivering solutions that are easy to deploy and manage, and yet are among the most secure. With this new quick-to-learn and easy-to-deploy electronic signature capability, the Laserfiche platform further enables our customers to eliminate wasted time and manpower, while optimizing their business operations. In doing so, we expect they will see a positive impact to their bottom-line operating costs and profits within several months of deployment."

- Tom Wayman, Director of Product Strategy, Laserfiche

Lawson Software

Lawson Software provides enterprise software and service solutions in the manufacturing, distribution, maintenance, and service industries. CoSign is integrated with Lawson's M3 Enterprise Management System.

"With the addition of the CoSign digital signature capability to the Lawson M3 system, we're able to help our customers improve their security and control capabilities,

 **Keep Your Business Moving**



which are required for passing corporate governance audits and complying with various industry regulations. Plus, our companies have a shared commitment to offer technology solutions that are designed to be easier to own, implement and use, which was an important factor in our decision to go with ARX CoSign."

- John Gledhill, Global Director of Product Management, Lawson

Level 5 Advantage

Level 5 Advantage is a global business consulting and IT services firm. CoSign is offered to Level 5 customers from Legal, AEC, HR, Banking, Healthcare, Government, and other areas.

"For HR departments, where HIPAA compliance is at the forefront, CoSign's HIPAA-compliant digital signatures are a very powerful tool. Keeping processes electronic, and signing official documents digitally while remaining HIPAA compliant is advantageous, especially in this area."

"With Adobe Acrobat, digital signing is restricted to that product. What we particularly like about CoSign is its flexibility; it works with any of the office applications you're going to use - including Adobe, Excel, Word, and a variety of CAD drawing software."

- Eric Campbell, Chairman and CEO, Level 5 Advantage

MAXIMUS

Maximus provides program management, consulting, and information technology services. The partnership with CoSign allows a fully electronic web portal for I-9 processing and signing, in line with Public Law 108-390.

"The I-9 forms are now completed online and electronically signed by both the employee (new hire) and the employer (client manager) using standard electronic signatures. In addition to the cost and time savings for MAXIMUS and our clients, this solution gives us a competitive advantage in our increasingly competitive marketplace."

- Nancy Kim, Vice President, MAXIMUS

"CoSign allowed us a faster turnaround time with fewer claim denials due to a reduction in the amount of errors."

"CoSign and 20+ years of experience of auditing I-9 are helping MAXIMUS take business away from the competition."

"CoSign is simple, does its job, and I don't have to think about it. It is the least of my worries."

- Lee Fondiller, System Administrator, MAXIMUS

 **Keep Your Business Moving**



Microsoft Corporation

Microsoft is the world's leading independent software company. CoSign is seamlessly integrated within Microsoft's Office software suite, SharePoint document management system and Active Directory.

"CoSign's electronic signature solution integrates seamlessly with Microsoft's Active Directory allowing customers in the biopharmaceutical market to move from paper-based to electronic business processes without additional system administration. Their use of Microsoft technology enables increased user acceptance and improved efficiency, helping people to better connect and collaborate as well as make more informed business decisions."

- Steve Shihadeh, General Manager, Healthcare and Life Sciences, Microsoft

"CoSign's ability to cost-effectively deploy a standards-based digital signature, combined with Microsoft Office SharePoint Server's Web interface, enables multiple architectures to serve dispersed and mobile collaboration in life sciences organizations."

- Paul Mattes, U.S. Life Sciences Industry Solutions Director, Microsoft

Montrium

Montrium is a consulting group that delivers validation services for organizations within the life sciences industry. The partnership allows Montrium to provide validation packages equipped with CoSign digital signatures.

"Organizations in the Life Sciences industry are being urged to shift to electronic processes, especially in regard to submissions to regulatory authorities. This is why it's beneficial for these organizations to adopt digital signatures, and why so many of them already have."

- Paul Fenton, VP Pharmaceutical Processes and Technology, Montrium

Motive Systems

Motive Systems is the developer of M-Files document management software. CoSign allows M-Files users to approve and audit legally enforceable documents, and reduce paper use within their workflows.

"M-Files has broad applicability in numerous industries, including healthcare, pharmaceutical, banking, finance, legal, and manufacturing. Increasingly, signature approvals are an essential part of document workflow and business processes in these sectors. ARX CoSign technology is proven in numerous enterprises and, when coupled with M-Files, brings simple and robust digital signature functionality at an attractive price point. We also share an important common philosophy regarding ease of implementation and use, which means businesses can put both solutions to use in less than a day."

- Greg Milliken, General Manager, Motive Systems

 **Keep Your Business Moving**



Ness Technologies

Ness Technologies is a global provider of IT services and solutions. CoSign is integrated with Documentum and SAP, both represented by Ness Technologies.

"We chose ARX for their proven business experience and knowledge of working with document management and workflow systems. CoSign's technology effortlessly integrates with Documentum and SAP, both represented by Ness Technologies... Ultimately, we envision for the local market customers successfully expediting business processes electronically with SAP and CoSign's digital signature technology."

"It is clear to us that digital signatures will eventually be in every business. Paperless processes are the buzzwords heard in every office and digital signatures are the last hurdle to be conquered."

- Dedi Devorsky, Manager of NessPRO, Ness Technologies' product distribution business

"I see this as a partnership between leading solution providers in the market: Ness Technologies being the largest IT company in Israel, ARX's digital signatures solution and Documentum document management system all working together to provide a solution for SAP users".

- Shahar Efal, President, Ness Israel

Nintex

Nintex is a leading global innovator of software products that extend Microsoft SharePoint technology. The CoSign digital signature solution is integrated with Nintex Workflow 2007/2010. The combined capabilities enable users to approve and easily audit transactions as they participate in workflow-driven activities.

"Our partnership helps organizations realize the true benefits of fully electronic workflows with signature authorization through the CoSign drag-and-drop action within Nintex Workflow."

- Wayne Woolston, Managing Director, Nintex

Open Text Corporation

Open Text provides Enterprise Content Management solutions that support collaboration and document management combined together. CoSign is integrated with Open Text's eDOC document management solution.

"We have seen a growing customer demand for electronic signature solutions initiated both by legislation requirements as well as the need to save on time and costs related to printing, signing and mailing documents. The addition of CoSign to the Hummingbird partner portfolio of solutions ideally positions us to meet this demand."

- Tony Heywood, Senior VP EMEA, Open Text Corporation

 **Keep Your Business Moving**



Oracle

Oracle is the world's largest enterprise software company, and has provided the software and services that let organizations get the most up-to-date and accurate information from their business systems. CoSign is integrated within Oracle Universal Content Management (UCM) records management system.

"Oracle's customers are now looking to utilize electronic and digital signatures for user authenticity, business process control for financial transactions, and for ensuring electronic pedigree authenticity. Companies are moving beyond electronic recordkeeping just for compliance, and understand the business benefits of improved collaboration, reduced risk and the enforcement of best practices that digital signature technology enables."

- John Danese, Life Sciences ERP Product Director, Oracle

Partner Solutions

Partner Solutions (Soluções de Tecnologias de Informação, S. A.) is one of Portugal's leading integrators of Enterprise Content Management and Business Process Management solutions.

"With the increasing interest in electronic signatures world-wide, we are excited about adding CoSign to our roster of cutting-edge product offerings. After studying different vendor solutions, we chose ARX's CoSign, since it is an easy to use and simple to implement solution that does not sacrifice our customer's security needs. We are convinced that the alliance with ARX will enhance the ECM solutions we already offer and provide added-value to enterprise customers who are interested in migrating to electronic transactions and paperless environments."

- Pedro Corrie, CEO, Partner Solutions

RSA

RSA, the Security Division of EMC, is the premier provider of security solutions for business acceleration. B2C businesses that use CoSign have the option to proof the identities of their customers online via RSA's knowledge-base Identity Verification services.

"It is more critical than ever for companies to increase the security and integrity of their valuable information. In order to help our joint customers better protect their information, we are pleased to be working with ARX to achieve interoperability between RSA SecurID technology and the CoSign digital signature solution. Our organizations are committed to help mitigate risk to sensitive information throughout its lifecycle to ensure that it is always an asset and not a liability, allowing organizations to focus on accelerating their business objectives."

- D.J. Long, Senior Director, Corporate Development, RSA

"The interoperable solution creates an essential chain of online capabilities designed to allow organizations the ability to establish trust in real time to help prevent fraud and identity theft before, during and after an online transaction takes place."

 **Keep Your Business Moving**



Businesses will now be able to bring their B2C processes online faster, drive more business and operational efficiencies, help manage compliance issues and at the same time, securely screen fraudulent activities that may result in or from identity theft, account takeovers, and account compromises."

- Ted Kamionek, Vice President Business Development, at RSA

Secured Signing

Secured Signing provides a comprehensive and secure web-based digital signature service that delivers a full range of signing capabilities. CoSign is the digital signature solution used in Secured Signing's SaaS.

"We are proud to offer a legally enforceable, and secure digital signature service online to companies of all sizes and their business associates. With CoSign, we're able to provide a type of flexibility that has a truly powerful effect on business processes."

- Mike Eyal, CEO, Secured Signing

Sitrof Technologies

Sitrof provides premier consulting and technology solutions that enable organizations to improve efficiency and mitigate risk, including the integration of CoSign digital signatures and Xerox DocuShare.

"CoSign combined with Xerox DocuShare and the Sitrof Compliance Module enables life science organizations to optimize document approval workflows and create electronic records that are self-sustained inside the clients organization."

- Dan Wheeler, President, Sitrof Technologies

Square DMS

Square DMS is one of Netherland's leading integrators of FileNet Document Management based solutions. CoSign is integrated with eWorX, Square DMS's document management solution. eWorX targets housing benefits in the real-estate market and is based on FileNet's Content Services.

"[CoSign is] a solution that will enable our customers to have a smooth migration to electronic signatures and a total paperless environment. CoSign offers our customers a unique integration with their own existing corporate environment that is very simple to use and deploy."

- Ron Janssen, Marketing Director, Square DMS

Swivel Secured Ltd.

Swivel provides tokenless two-factor authentication software. CoSign is integrated with Swivel's flagship product, PINsafe, to help customers complete approval signature processes effectively and with a higher level of security.

 *Keep Your Business Moving*



"The integration between our two solutions will ensure the delivery of a highly secure digital signature solution, improved internal controls and enhanced compliance with regional and industry-specific regulations thanks to CoSign."

"There is a huge potential for multi-factor authentication worldwide. In the US alone, only 50% of banks are ready to roll out with government mandated two-factor authentication, according to Celent. PINsafe, coupled with ARX's innovative and easy to use CoSign, will have the potential to make huge inroads into this market."

- Fraser Thomas, Director of Business Development, Swivel Secured

Symantec

Symantec is the largest maker of security software for computers. CoSign users have the option to seamlessly consume digital IDs from Symantec's cloud-based PKI service.

"By integrating the two technologies, our ID management services are instantly connected with several productivity applications that most companies have already invested in for automating their internal, B2B and B2C electronic processes. An added benefit for our customers is that CoSign enables strong digital signing without relying on smartcards, USB sticks, or encrypted files. As a result, our customers can digitally sign documents securely, and without having to manage tokens or carry tokens while roaming."

- Dean Coclin, Senior Director of Business Development, Symantec

TG Consulting GmbH (TGC)

TGC is a system integration and consulting company with a special focus on document and knowledge intensive industries and processes. TGC resells CoSign digital signatures integration with Xerox DocuShare ECM solution.

"We have seen a growing customer demand for electronic signature solutions initiated both by legislation requirements as well as the need to save on time and costs related to printing, signing and mailing documents. Integrating internal and external partners in document-based processes, such as approval, review, confirming processes, and ensuring the speed and integrity of such processes has become a must in many industries."

- Thomas Gabel, Managing Director, TG Consulting

Top Image Systems Ltd. (TIS)

Top Image Systems is the leading innovator of data capture solutions. CoSign is integrated with TIS's eFLOW to allow customers expedited data capture processes, improved internal controls and enhanced compliance with regulations.

"We continuously strive to offer our customers the best solutions on the market through internal development as well as partnering with other best-of-breed"

 **Keep Your Business Moving**



technology providers that complement our offerings. ARX is a natural fit for us as we continue to provide companies with the ability to improve their financial organizations, strengthen their internal controls and enhance compliance with regulations. We are looking forward to introducing the capabilities and power that our joint efforts have to offer to our customers across the world."

- Dr. Ido Schechter, CEO, TIS

Xerox Corporation

Xerox is a Fortune 500 global document management company. CoSign is used to sign documents managed within Xerox DocuShare, a Web-based ECM solution.

"Complying with industry regulations is now a number one requirement for businesses worldwide. The CoSign integration helps customers meet this critical need with DocuShare."

- Matthieu Chouard, Director, European Sales, Xerox